

**VOLAIRE AVIATION CONSULTING  
AIR SERVICE DEVELOPMENT CONSULTANT**

Voltaire Aviation, Inc. is seeking an **Air Service Development Consultant** to grow our team.

**Job Summary:** The consultant will be responsible for working with Voltaire Aviation Consulting clients on air service development projects. The consultant will be expected to develop business case documents, market and data research, verbal and written guidance to the client on air service-related questions, and in-person or electronic presentations to the client, the client's community partners and leadership, community stakeholders, airlines, and government entities.

**Key Responsibilities:**

- Air service development for Voltaire clients.
- Develop business case documents that support the client's efforts to retain or expand air service.
- Visit the client and make presentations to the community and/or key stakeholders regarding local air service development, in the context of domestic and global air service trends.
- Assist the client with government interactions that are related to air service development and retention, including with state and federal Department of Transportation and the FAA.
- Assist the client with the development of local air service support programs, including but not limited to marketing and promotion, and carrier risk mitigation.
- As directed, respond to RFPs or other solicitations necessary to retain or expand client services agreements or contracts.
- Work with other Voltaire Aviation team members in support of Voltaire clients.
- Other duties as assigned.

**Professional Experience/Qualifications:** Voltaire prefers applicants with extensive air service consulting, air service development, or airline planning experience. Additional clients should have:

- Excellent oral and written communication skills.
- The ability to multi-task and work under pressure and deadlines.
- Computer experience; Microsoft Office, Excel, Powerpoint. Ability to access and use industry common software and website data portals.
- Ability to travel as needed for clients and company, typically two times per month.
- Ability to work extended hours in a public setting at conferences or forums.

**Compensation:** Compensation is commensurate with experience. Voltaire provides health insurance, 401k, and bonus opportunities.

**Application:** Please send a cover letter and resume to Jeff Hayes, Managing Partner, at [jeffrey@voltaireaviation.com](mailto:jeffrey@voltaireaviation.com). The deadline for applications is May 29 at 5pm eastern time.

**About Voltaire Aviation Consulting:** Voltaire is a boutique air service development and marketing firm. Voltaire has worked with more than 100 airports around the world, retaining flights and recruiting new airlines and routes. Voltaire partners closely with clients to deliver practical, results-driven support in route development, market analysis, stakeholder engagement, and strategic planning. Our team is built on deep industry expertise, a passion for aviation, and an unwavering commitment to the highest ethical and professional standards. Voltaire is an equal opportunity employer and does not discriminate on the basis of race, color, religion, sex, national origin, age, disability, or any other protected status.