

ACI Global Training Instructor Biography



Andre J. Bergeron

Course: Airport Non-Aeronautical Revenues

Andre provides consulting services focusing on travel retail development and has been involved in numerous projects in Canada, the United States, the Caribbean Islands, Europe, Asia and the Middle East. Some of these projects have included tendering, evaluating current and future concession potential for acquisition purposes, evaluating and forecasting for the concession programs at airports.

Mr. Bergeron has also been contracted by IATA and ACI to develop and deliver conference sessions dealing with airport commercial and revenue management to audiences worldwide, such as in: Seoul, Dubai, Miami, Montreal, Singapore, Brazilia, Johannesburg and China.

Mr. Bergeron has an intimate and detailed knowledge of the duty free concession business, airport retail (tax paid and duty free) and airport commercial revenue development. Prior to his current role, Mr. Bergeron was a Vice-President and General Manager with a multi airport Canadian duty free operator where he managed and controlled the financial, marketing, sales and operational aspect of the business.